

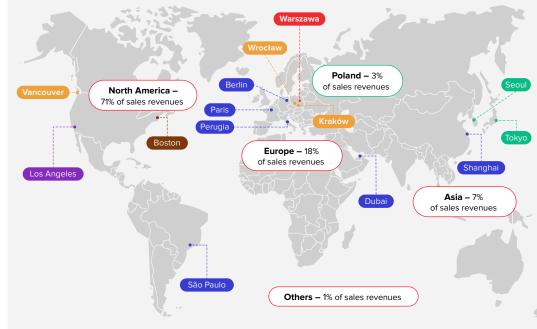
# Fact Sheet

CD PROJEKT S.A. conducts business on the dynamically growing video games market. CD PROJEKT S.A. is the holding company of the CD PROJEKT Group.

The CD PROJEKT Group conducts operating activities in two key segments -CD PROJEKT RED and GOG.COM.

1269 people employed

46 represented nationalities



- Headquarters (CD PROJEKT RED, GOG.COM)
- Publishing team representatives
- Sales revenue and presence of the CD PROJEKT Group\*
- Branch offices
- Media and community managers
- CD PROJEKT RED Inc. and The Molasses Flood

\* Data for 2022

#### **About CD PROJEKT RED**

Videogame development is carried out by the CD PROJEKT RED Studio – part of the CD PROJEKT Group. This activity comprises developing and publishing videogames, licensing the associated distribution rights, coordinating and directly pursuing PR and marketing activities related to the Studio's own products, manufacturing and selling or licensing tie-in products which exploit the commercial appeal of the Company's brands: The Witcher and Cyberpunk 2077.

#### Key facts:

- over 75 million copies sold of The Witcher, The Witcher 2: Assassins of Kings and The Witcher 3: Wild Hunt,
- over 25 million copies sold of Cyberpunk 2077,
- 97% of sales revenues from exports.

#### **About GOG.COM**

Digital distribution of computer games at a global scale is carried out by the GOG.COM platform and GOG Galaxy application, owned by GOG sp. z o.o. The activity comprises selling and delivering game binaries directly to the user's devices.

#### Key facts:

over 9000 products in GOG.COM catalogue,

CD PROJEKT RED core games

- cooperation with over 1200 publishers and developers of videogames from all over the world,
- the GOG.COM platform is available in six languages,
- 90% of sales revenues from exports.

#### **CD PROJEKT RED business model**



#### CREATION

Own IP and full control over the creation process

Focus on two franchises and a limited number of projects.

**PUBLISHING** 

Gamers-first business

philosophy enabled by

independent publishing



#### **DEVELOPMENT**

International team of experienced developers who constantly prioritize quality.

Three development studios: CD PROJEKT RED Europe, CD PROJEKT RED North America\* and The Molasses Flood.



#### **TECHNOLOGY**

Own toolset and know-how required in the process of developing captivating open-world role-playing experiences.

Strategic partnership with Epic Games enabling us to base our games on Unreal Engine



Direct distribution of games. Global reach - collaboration with handpicked distributors of box editions of videogames

DISTRIBUTION



communication with gamers. Full control over the message.



WITCHER

2007 – PC

2015 - PC, Xbox One, PS4 2019 - Nintendo Switch 2022 - Xbox Series XIS, PS5



2011 - PC 2012 - X360

2020 - PC, Xbox One, PS4, Stadia 2022 – Xbox Series XIS, PS5



activities.

SUPPORT DEPARTMENTS, INCLUDING: HR, ACCOUNTING, FINANCE, LEGAL DEPARTMENT, ADMINISTRATION, TAXES, INVESTOR **RELATIONS, IT** 

#### Management Board - professional experience in CD PROJEKT Group

Adam

Adam Kiciński Chief Executive Officer, Member of the Board

29 years

Piotr Nielubowicz Chief Financial Officer, Member of the Board

Badowski
Chief Creative Officer,
Member of the Board
20 years

Michał Nowakowski Chief Commercial Officer, Member of the Board

18 vears

Karwowski
Joint Chief Operating Officer,
Member of the Board
16 years

**Piotr** 

Paweł Zawodny

Joint Chief Operating Officer, Member of the Board 5 years Jeremiah Cohn

Chief Marketing Officer, Member of the Board 9 years

#### **CD PROJEKT Group Strategy**

Expanding three unique and enduring franchises,

24 vears

- More content for gamers with memorable single-player stories & multiplayer experiences,
- Spinning up the franchise flywheels Mobile games, TV & Film and more in association with external partners,
- Boost development abilities to deliver more content to gamers with a prime focus on quality, i.a. building a new studio – CD PROJEKT RED North America.

#### **Investment highlights**

- great potential in the global videogame market; estimated total volume in 2025: 211.2 billion USD\*,
- strong exposure of the CD PROJEKT Group to the global market (with exports accounting for 97% of the Group's consolidated sales revenues),
- The Witcher and Cyberpunk 2077 brands recognizable throughout the world.
  - \* Newzoo

#### **Long-term Product Outlook**

# WITCHER

Lyber PUNK

New IP

- Project Sirius
- New Witcher trilogy
- The Witcher Remake
- Project Orion
- Project Hadar

#### CD PROJEKT S.A. - share price\*



#### Financial summary report

in thousand PLN	2018	2019	2020	2021	2022	Q3 2023
Sales revenues	362 901	521 272	2 138 875	888 172	952 576	442 682
Depreciation	16 635	37 487	267 664	104 729	117 432	97 206
EBIT*	112 392	180 286	1 157 077	232 903	377 347	186 239
Profit before taxation	123 033	189 162	1 164 949	219 108	393 185	233 669
Net profit	109 334	175 315	1 154 327	208 908	347 093	202 864
in thousand PLN	31.12.2018	31.12.2019	31.12.2020	31.12.2021	31.12.2022	30.09.2023
Fixed assets	396 431	679 097	759 999	905 846	1 119 978	1 274 924
Current assets	730 407	725 011	2 130 300	1 252 889	1 154 146	1 137 807
including: cash and cash equivalents	659 370	482 301	727 703	676 586	615 157	499 482
Total assets	1 126 838	1 404 108	2 890 299	2 158 735	2 274 124	2 412 731
Equity	1 002 864	1 105 651	2 183 177	1 894 356	2 033 404	2 208 144
Long-term liabilities	6 691	25 158	166 153	36 112	36 186	40 252
Short-term liabilities	117 283	273 299	540 969	228 267	204 534	164 335
including: credits and loans	0	0	0	0	0	0
Total equity and liabilities	1126 838	1 404 108	2 890 299	2 158 735	2 274 124	2 412 731

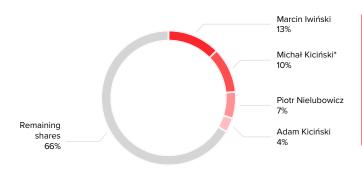
<sup>\*</sup> Operating profit

# Shares on the stock market\*

GPW ticker	CDR		
Bloomberg Stock Code	CDR PW		
Reuters Stock Code	CDR.WA		
Index on the WSE	WIG20		
Number of shares in WSE trading	99 910 510		
Market capitalisation	10.9B PLN		
Share price MIN (12TM)	101.05 PLN		
Share price MAX (12TM)	175.85 PLN		
Average daily trading volume (12TM)	369 thousand of shares		
Average daily trading value (12TM)	48M PLN		
Average number of transactions per session (12TM)	6.0 thousand		

<sup>\*</sup> Data as of November 30, 2023.

#### **Shareholder structure**



Founders and Management Board members

## IR events

 December 7–8, 2023 – WOOD's Winter Wonderland

### Join us











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