

## About CD PROJEKT RED

Videogame development is carried out by the CD PROJEKT RED Studio - part of the CD PROJEKT Group. This activity comprises developing and publishing videogames, licensing the associated distribution rights, coordinating and directly pursuing PR and marketing activities related to the Studio's own products, manufacturing and selling or licensing tie-in products which exploit the commercial appeal of the Company's brands: The Witcher and Cyberpunk 2077.

#### Key facts:

- over 65 million copies sold of The Witcher, The Witcher 2: Assassins of Kings and The Witcher 3: Wild Hunt,
- over 20 million copies sold of Cyberpunk 2077,
- 97% of sales revenues from exports.

## **CD PROJEKT RED business model**



Own IP and full control over the creation process

Focus on two franchises and a limited number of projects.

PUBLISHING

Gamers-first business philosophy enabled by independent publishing activities.



who constantly prioritize quality. Three development studios: CD PROJEKT RED Europe, CD PROJEKT RED North America\* and The Molasses Flood.

### PRIORITY: GAMERS

Direct distribution of games. Global reach - collaboration with handpicked distributors of box editions of videogames

DISTRIBUTION

Honest and direct communication with gamers. Full control over the message.

SUPPORT DEPARTMENTS, INCLUDING: HR, ACCOUNTING, FINANCE, LEGAL DEPARTMENT, ADMINISTRATION, TAXES, INVESTOR **RELATIONS, IT** 

\* CD PROJEKT RED North America is expected to being operating in 2023

## **About GOG.COM**

Digital distribution of computer games at a global scale is carried out by the GOG.COM platform and GOG Galaxy application, owned by GOG sp. z o.o. The activity comprises selling and delivering game binaries directly to the user's devices.

#### Key facts:

- over 7000 products in GOG.COM catalogue,
- cooperation with over 1000 publishers and developers of videogames from all over the world,
- the GOG.COM platform is available in six languages,
- 90% of sales revenues from exports.

## CD PROJEKT RED core games



2007 – PC



2015 – PC, Xbox One, PS4 2019 – Nintendo Switch 2022 - Xbox Series XIS, PS5



2011 – PC 2012 - X360



2020 – PC, Xbox One, PS4, Stadia 2022 – Xbox Series XIS, PS5



required in the process of developing captivating open-world role-plaving experiences.

(+/~)

Strategic partnership with Epic Games enabling us to base our games on Unreal Engine



## Management Board - professional experience in CD PROJEKT Group

Adam Kiciński	Piotr Nielubowicz	Adam Badowski	Michał Nowakowski	Piotr Karwowski	Jeremiah Cohn	Paweł Zawodny
President, CEO	Vice President, CFO	Board Member, Head of CD PROJEKT RED studio	Member of the Board of Business Development	Member of the Board	Member of the Board, CMO	Member of the Board, Head of Production, CTO
29 years	24 years	20 years	18 years	16 years	9 years	5 years

**Investment highlights** 

211.2 billion USD\*,

\* Newzoo

40

Founders and

Management Board members

#### \_\_\_\_\_

**CD PROJEKT Group Strategy** 

- Expanding three unique and enduring franchises,
- More content for gamers with memorable single-player stories & multiplayer experiences,
- Spinning up the franchise flywheels Mobile games, TV & Film and more in association with external partners,
- Boost development abilities to deliver more content to gamers with a prime focus on quality, i.a. building a new studio – CD PROJEKT RED North America.

## Long-term Product Outlook

## WITCHER

The Witcher Remake



New IP

Project Hadar

Project Sirius New Witcher trilogy

Cyberpunk 2077 Expansion – Phantom Liberty

Project Orion

-cD PROJEKT -- WIG20

great potential in the global videogame market; estimated total volume in 2025:

(with exports accounting for 97% of the Group's consolidated sales revenues),

• The Witcher and Cyberpunk 2077 brands recognizable throughout the world.

strong exposure of the CD PROJEKT Group to the global market

CD PROJEKT S.A. – share price\*

## **Financial summary report**

2016	2017	2018	2019	2020	2021	2022
583 903	463 184	362 901	521 272	2 138 875	888 172	952 576
35 640	4 906	16 635	37 487	267 664	104 729	117 432
303 627	240 940	112 392	180 286	1 157 077	232 903	377 347
311 938	247 405	123 033	189 162	1 164 949	219 108	393 185
250 514	200 270	109 334	175 315	1 154 327	208 908	347 093
250 514	200 270	109 334	175 315	1 154 327	208 908	347 093
31.12.2016	31.12.2017	31.12.2018	31.12.2019	31.12.2020	31.12.2021	31.12.2022
170 644	255 535	396 431	679 097	759 999	905 846	1 119 978
704 316	725 978	730 407	725 011	2 130 300	1 252 889	1 154 146
557 204	647 516	659 370	482 301	727 703	676 586	615 157
874 960	981 513	1 126 838	1 404 108	2 890 299	2 158 735	2 274 124
776 938	882 899	1 002 864	1 105 651	2 183 177	1 894 356	2 033 404
8 275	4 130	6 691	25 158	166 153	36 112	36 186
89 747	94 484	117 283	273 299	540 969	228 267	204 534
0	0	0	0	0	0	0
874 960	981 513	1 126 838	1 404 108	2 890 299	2 158 735	2 274 124
	583 903 35 640 303 627 311 938 <b>250 514</b> <b>250 514</b> <b>250 514</b> <b>170 644</b> 770 4316 557 204 <b>874 960</b> 776 938 8 275 89 747 0	583 903       463 184         35 640       4 906         303 627       240 940         311 938       247 405         250 514       200 270         250 514       200 270         250 514       200 270         3112.2016       3112.2017         170 644       255 535         704 316       725 978         557 204       647 516         874 960       981 513         776 938       882 899         8 275       4 130         89 747       94 484         0       0	583 903         463 184         362 901           35 640         4 906         16 635           303 627         240 940         112 392           311 938         247 405         123 033           250 514         200 270         109 334           250 514         200 270         109 334           250 514         200 270         109 334           170 644         255 535         396 431           704 316         725 978         730 407           557 204         647 516         659 370           874 960         981 513         1126 838           776 938         882 899         1002 864           8 275         4 130         6 691           89 747         94 484         117 283           0         0         0	583 903         463 184         362 901         521 272           35 640         4 906         16 635         37 487           303 627         240 940         112 392         180 286           311 938         247 405         123 033         189 162           250 514         200 270         109 334         175 315           250 514         200 270         109 334         175 315           311 2.2016         3112.2017         3112.2018         3112.2019           170 644         255 535         396 431         679 097           704 316         725 978         730 407         725 011           557 204         647 516         659 370         482 301           874 960         981 513         1126 838         1404 108           776 938         882 899         1002 864         1105 651           8 275         4 130         6 691         25 158           89 747         94 484         117 283         273 299           0         0         0         0         0	583 903         463 184         362 901         521 272         2 138 875           35 640         4 906         16 635         37 487         267 664           303 627         240 940         112 392         180 286         1157 077           311 938         247 405         123 033         189 162         1164 949           250 514         200 270         109 334         175 315         1154 327           250 514         200 270         109 334         175 315         1154 327           250 514         200 270         109 334         175 315         1154 327           3112.2016         31.12.2017         31.12.2018         31.12.2019         31.12.2020           170 644         255 535         396 431         679 097         759 999           704 316         725 978         730 407         725 011         2 130 300           557 204         647 516         659 370         482 301         727 703           874 960         981 513         1126 838         1404 108         2 890 299           776 938         882 899         1002 864         1105 651         2 183 177           8 275         4 130         6 691         25 158         166 153      8	583 903         463 184         362 901         521 272         2 138 875         888 172           35 640         4 906         16 635         37 487         267 664         104 729           303 627         240 940         112 392         180 286         1157 077         232 903           311 938         247 405         123 033         189 162         1164 949         219 108           250 514         200 270         109 334         175 315         1154 327         208 908           250 514         200 270         109 334         175 315         1154 327         208 908           3112.2016         3112.2017         3112.2018         3112.2019         3112.2020         3112.2021           170 644         255 535         396 431         679 097         759 999         905 846           704 316         725 978         730 407         725 011         2130 300         1252 889           557 204         647 516         659 370         482 301         727 703         676 586           874 960         981 513         1126 838         1404 108         2890 299         2158 735           776 938         882 899         1002 864         1105 651         218 177         1894 356

\* Operating profit

## Shareholder structure



\* According to a notice filed on 26 May 2021

# 01.2022 02.2022 03.2022 04.2022 05.2022 06.2022 07.2022 08.2022 09.2022 10.2022 11.2022 01.2022 01.2023 02.2023 03.2023 Shares on the stock market\*

GPW ticker	CDR		
Bloomberg Stock Code	CDR PW		
Reuters Stock Code	CDR.WA		
Index on the WSE	WIG20		
Number of shares in WSE trading	100 770 800		
Market capitalisation	13.0 B PLN		
Share price MIN (12TM)	77.89 PLN		
Share price MAX (12TM)	176.30 PLN		
Average daily trading volume (12TM)	489 thousand of shares		
Average daily trading value (12TM)	55M PLN		
Average number of transactions per session	6.6 thousand		

As of 31 March 2023

## **IR events**

- May 29, 2023 Consolidated quaterly report for Q1 2023
- August 30, 2023 Consolidated semiannual report for H1 2023
- November 28, 2023 Consolidated quaterly report for Q3 2023

### Join us



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