

## CD PROJEKT Group Q1 2022 Earnings

26 May 2022

Adam Kiciński // President, Joint CEO

**Piotr Nielubowicz** // Member of the Board, CFO





#### PATCH 1.5 AVAILABLE ON 🕉 XBOXONE 2 Prain



HERRINK 2

→ AVAILABLE NOW ←

#### XBOXSERIES XIS 2 PJ5.

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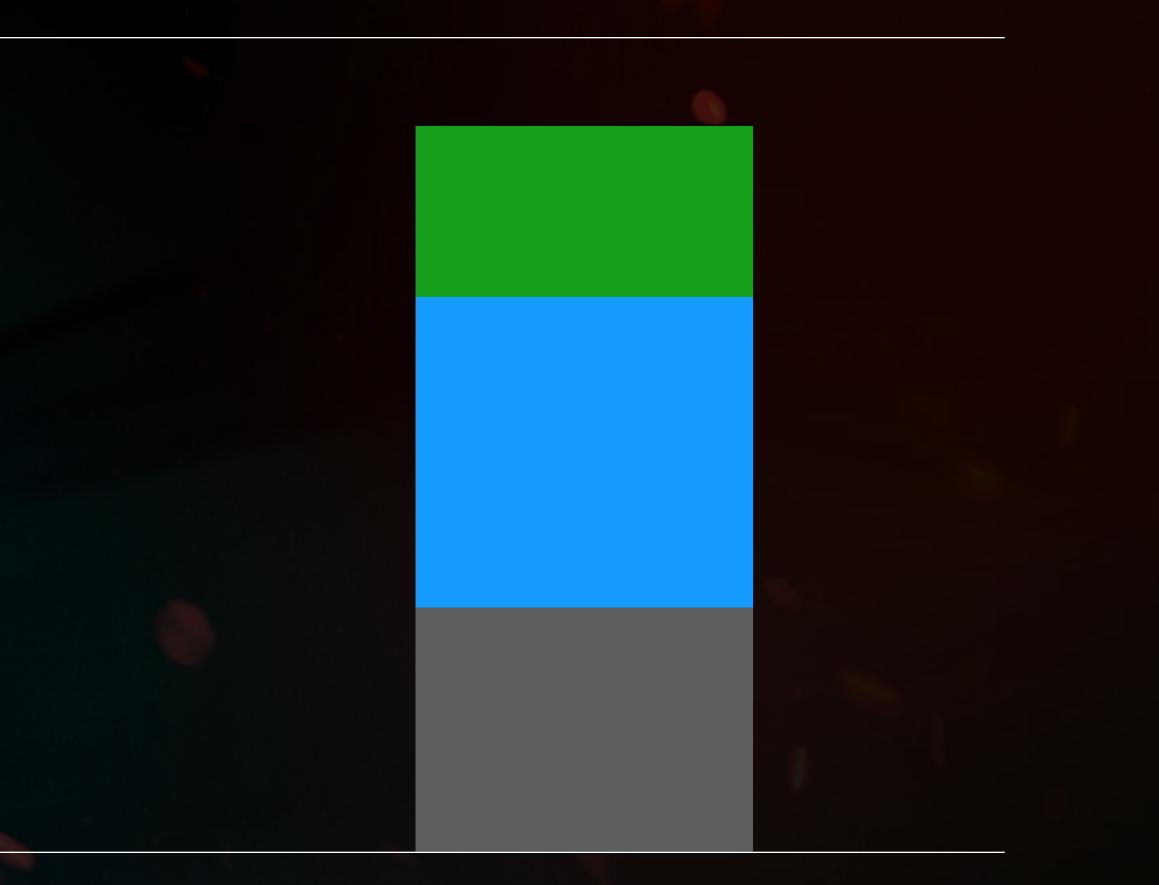


## SALES OF CYBERPUNK 2077 BY PLATFORM TYPE IN Q1 2022

#### (UNITS SOLD, DIGITAL DISTRIBUTION)



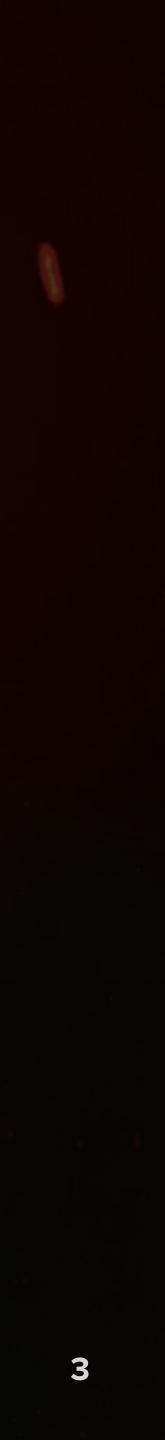
PC



15.02 - 31.03







## A STRATEGIC PARTNERSHIP WITH EPIC GAMES USING UNREAL ENGINE IN OUR UPCOMING GAMES



**CD PROJEKT RED**<sup>®</sup>







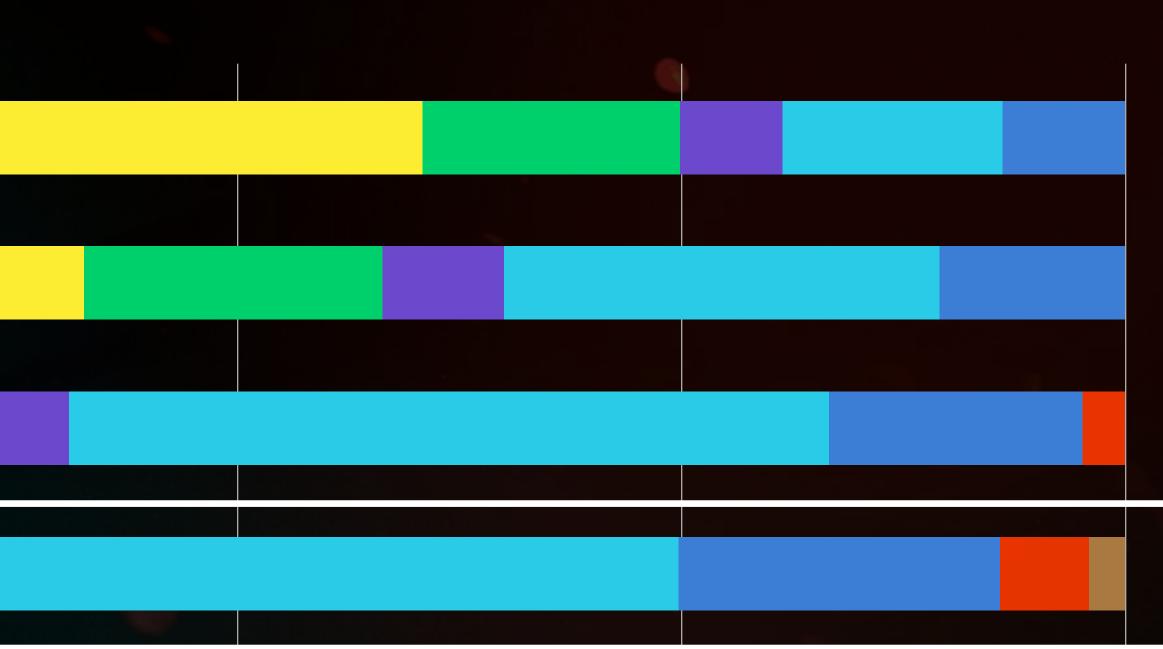


# DEVELOPMENT TEAMS ENGAGED IN ONGOING PROJECTS

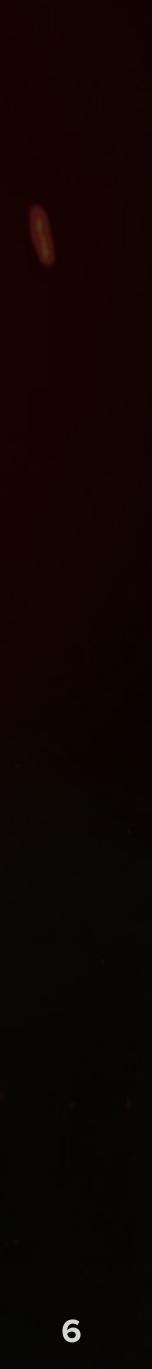
31 December 2020	
30 June 2021	
31 December 2021	
30 April 2022	

Support for Cyberpunk 2077 + next-gen version

- **GWENT-related projects**
- SPOKKO
- **CP** Expansion
- Other projects, incl. new game in The Witcher IP
- The Molasses Flood project
- W3 next-gen version









# THE WILD HUNT

## **COMPLETE EDITION**

## **NETFLIX** Added content

## ENHANCED FOR NEXT GENERATION



## **COMING IN H2 2022**



**CYBERPUNK:** EDGERUNNERS anime series release on Netflix

Release of the next-gen version of The Witcher 3: Wild Hunt

## THE WILD HUNT WILD



Launch of Cyberpunk 2077 expansion marketing campaign







# FINANCIAL RESULTS

OF THE CD PROJEKT GROUP

1



## CD PROJEKT GROUP — PROFIT AND LOSS ACCOUNT



Revenues from sales of products Revenues from sales of services Revenues from sales of goods and materials

#### Cost of products, goods and materials sold

Cost of products and services sold Cost of goods and materials sold

#### **Gross profit from sales**

#### **Operating costs**

Selling costs

– CP77 service

– CP77 publishing costs

General and administrative costs

stock based incentive program

– early projects reseach phase costs

Other operating expenses and revenues

#### EBIT

Financial revenues less expenses Income tax

– withholding tax paid abroad

Net profit

Net profitability

Q1 2022		GOG	RED		CD PROJEK
/s. Q1 2021	eliminations	Q1 2022	Q1 2022	Q1 2022	Q1 2021
9%	-3 590	40 387	179 349	216 146	197 632
19%	1 371	0	172 416	173 787	145 868
64%	-450	68	1 017	635	387
-19%	-4 511	40 319	5 916	41724	51 377
-24%	-3 204	28 768	22 063	47 627	62 272
-22%	-65	21	18 416	18 372	23 657
-24%	-3 139	28 747	3 647	29 255	38 615
24%	-386	11 619	157 286	168 519	135 360
-10%	-279	11 610	71 867	83 198	92 162
-2%	-131	10 308	50 429	60 606	62 077
-63%			9 307	9 307	25 195
87%			21 342	21342	11 391
-34%	-48	1538	18 527	20 017	30 112
-88%		58	1090	1 148	9 435
-48%			4 977	4 977	9 519
n/a	-100	-236	2 911	2 575	-27
98%	-107	9	85 419	85 321	43 198
n/a	26	152	6 394	6 572	-6 147
403%	2	9	22 964	22 975	4 564
		1	15 672	15 673	3
112%	-83	152	68 849	68 918	32 487
		0.4%	38.4%	31.9%	16.4%

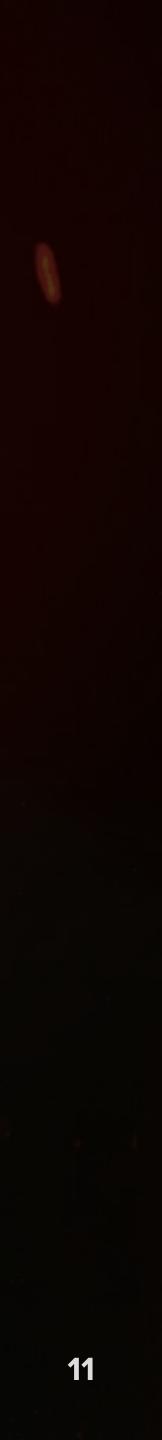
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ASSETS	31.12.2021	31.03.2022	change	change%
Fixed assets	905 846	940 816	34 970	4%
Expenditures on development projects	350 195	367 005	16 810	5%
- new development during Q1 2022			35 129	
- depreciation during Q1 2022			-18 319	
Other financial assets*	178 540	176 456	-2 084	<b>-1</b> %
Property, plant and equipment	119 588	124 261	4 673	4%
Intangibles	58 393	68 222	9 829	17%
Other fixed assets	199 130	204 872	5 742	3%
Working assets	1 252 889	1 311 733	58 844	5%
Inventories	15 886	14 970	-916	-6%
Receivables	238 889	182 029	-56 860	-24%
Deferrals	13 763	18 931	5 168	38%
Other financial assets*	307 765	261 828	-45 937	-15%
Cash and bank deposits*	676 586	833 975	157 389	23%
TOTAL ASSETS	2 158 735	2 252 549	93 814	<b>4</b> %
*Cash, bank deposits and T-bonds – total	1 154 001	1 261 582	107 581	9%

All figures in **PLN** thousands

CD PROJEKT GROUP – ASSETS



#### **EQUITY AND LIABILITIES**

Equity

Liabilities

Liabilities

Deferred revenues

Provisions

- bonuses

- costs/expenses

TOTAL EQUITY AND LIABILITIES

All figures in **PLN** thousands

### CD PROJEKT GROUP – EQUITY AND LIABILITIES

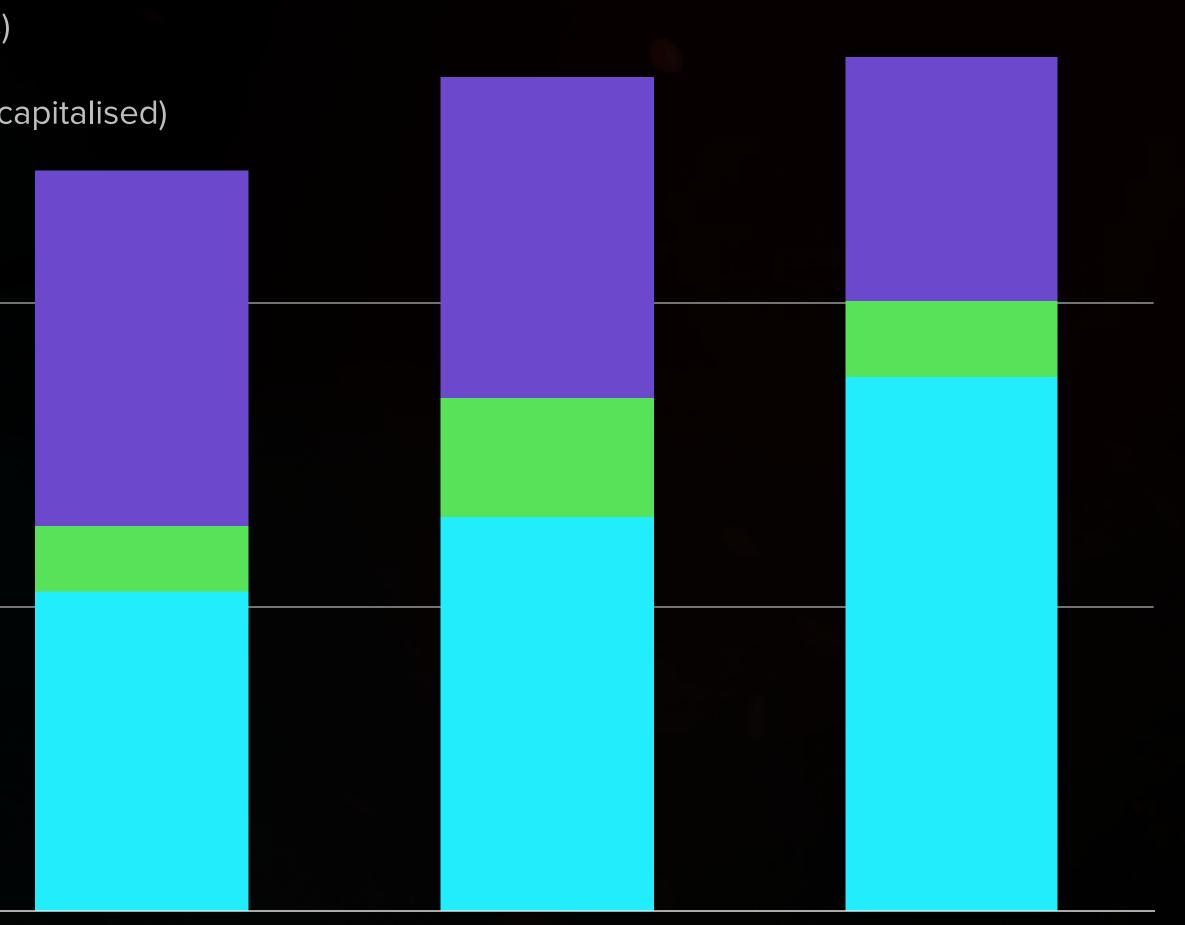
change%	change	31.03.2022	31.12.2021
3%	65 573	1959 929	1894356
11%	28 241	292 620	264 379
25%	33 819	171 429	137 610
-24%	-8 951	29 021	37 972
4%	3 373	92 170	88 797
30%	13 249	58 105	44 856
-22%	-9 876	34 065	43 941
4%	93 814	2 252 549	2 158 735



# CD PROJEKT RED — PRODUCT RESEARCH, DEVELOPMENT & SERVICE COSTS 60 000 Service costs – released products (P&L – Selling costs) Research costs – new projects (P&L – G&A costs) Development expenditures – new products (Assets – capitalised) 40 000 20 000

Q1 2021

Q2 2021



Q3 2021

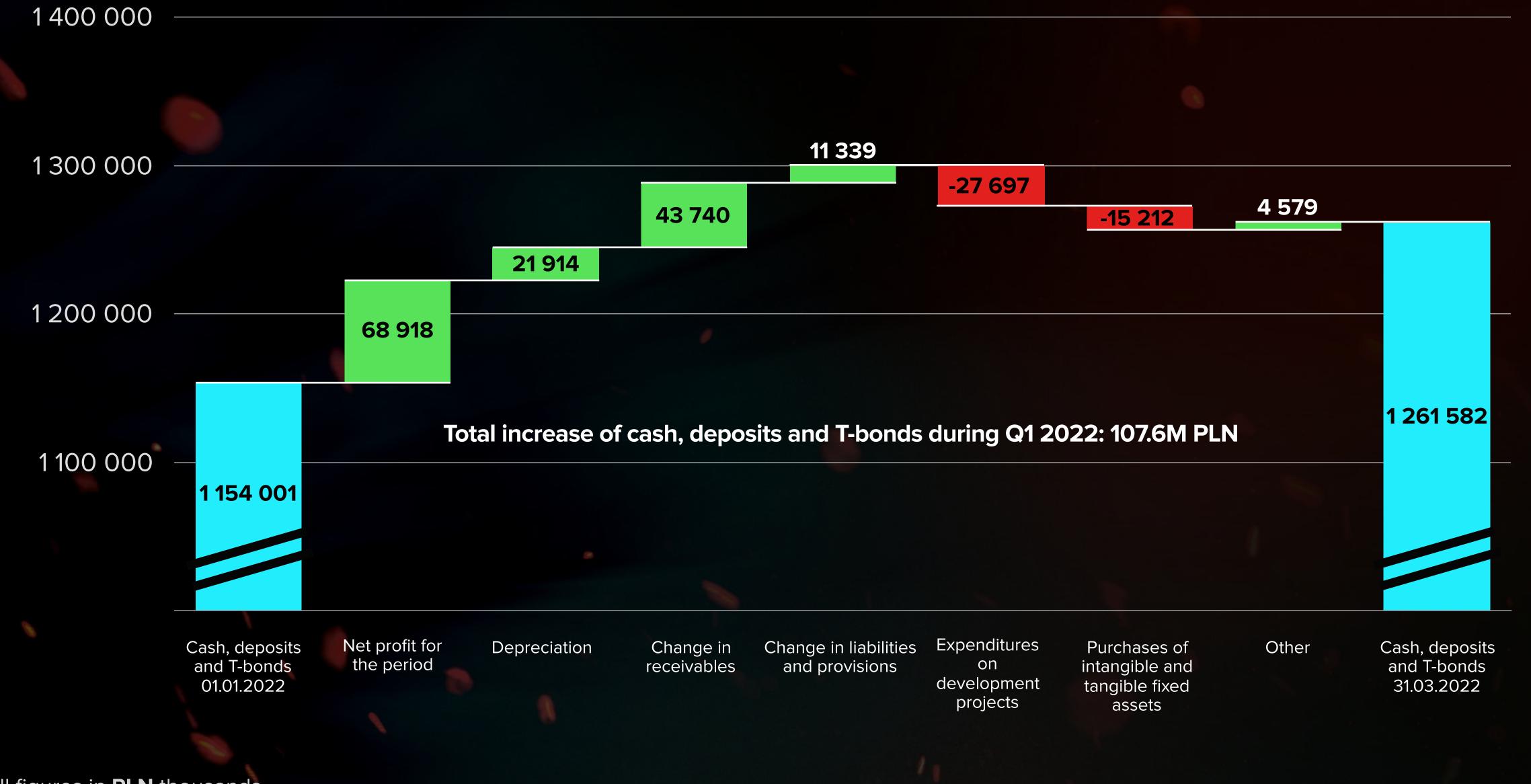
Q4 2021





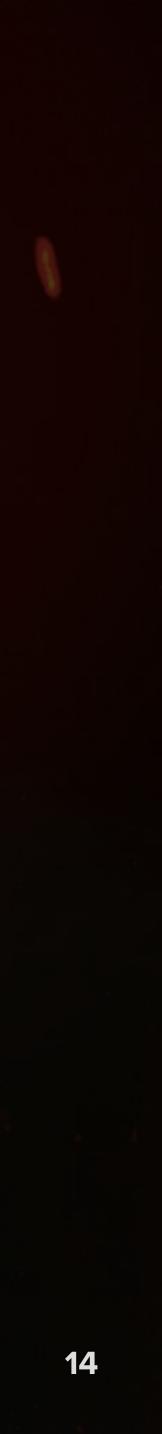


### CD PROJEKT GROUP — CASH FLOW



All figures in **PLN** thousands





## **BOARD RECOMMENDATION CONCERNING DIVIDEND PAYOUT**

# **100 738 800 PLN - TOTAL DIVIDEND**

# 1 PLN - DPS



# THANK YOU

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10,000,000,000

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