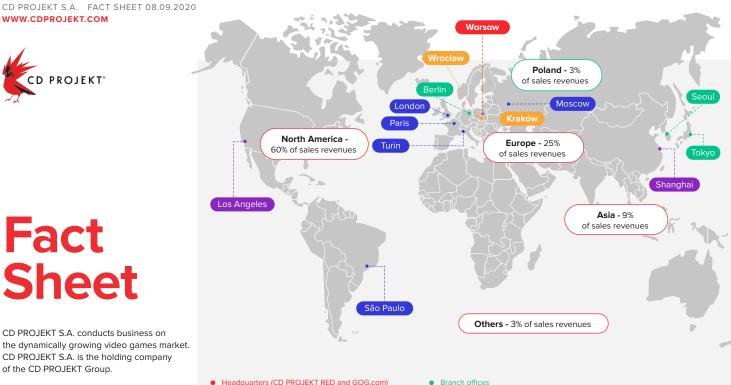
WWW.CDPROJEKT.COM

# **Fact Sheet**

CD PROJEKT S.A. conducts business on the dynamically growing video games market. CD PROJEKT S.A. is the holding company of the CD PROJEKT Group.

The CD PROJEKT Group conducts operating activities in two key segments - CD PROJEKT RED and GOG.com.



- Headquarters (CD PROJEKT RED and GOG.com)
- CD PROJEKT RED dev studi
- Local subsidiaries of the Capital Group
- Media and community managers

Sales revenue and presence of the CD PROJEKT Group\*

\*data for 2019

#### **About CD PROJEKT RED**

Videogame development is carried out by the CD PROJEKT RED Studio – part of the CD PROJEKT Group. This activity comprises developing and publishing videogames, licensing the associated distribution rights, coordinating and directly pursuing PR and marketing activities related to the Studio's own products, manufacturing and selling or licensing tie-in products which exploit the commercial appeal of the Company's brands: The Witcher and Cyberpunk.

#### Key facts:

- over 50 million copies sold of The Witcher, The Witcher 2: Assassins of Kings and The Witcher 3: Wild Hunt,
- over 50 million views of Cyberpunk 2077 E3 cinematic trailer across all platforms,
- over 200 awards for Cybernunk 2077.
- 96% of sales revenues from exports.

#### **About GOG.com**

Digital distribution of computer games at a global scale is carried out by the GOG.com platform and GOG Galaxy application, owned by GOG sp. z o.o. The activity comprises selling and delivering game binaries directly to the user's devices. GOG team develops GOG GALAXY 2.0, an app that allows gamers to combine their game shelves into a single library, and to communicate with friends and track their progress regardless of their preferred gaming platforms.

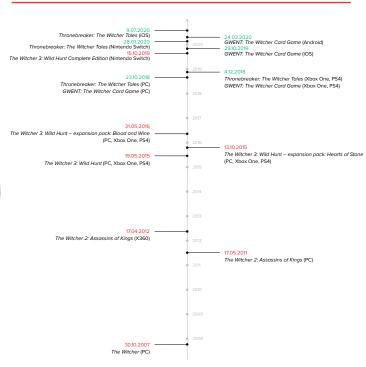
#### Key facts:

- over 4100 products in GOG.com catalogue,
- cooperation with over 600 publishers and developers of videogames from all
- the GOG.com platform is available in six languages,
- 94% of sales revenues from exports.

# **CD PROJEKT RED business model**

#### PRIORITY: GAMERS CREATION Prioprietary IP\* and full control over Honest and direct communication with gamers the creation process Focus on two franchises and a limited Full control over message number of projects. Global reach – cooperation with DEVELOPMENT handpicked distributors of box editions. In-house team of Direct distribution of console and digital PC editions (including a perienced developers who nsistently prioritize quality. proprietary distribution platform -GOG.com). **PUBLISHING TECHNOLOGY** Publishing independence Proprietary RED Engine technology powering open-world RPGs. underpins gamer-centric business philosophy Solutions developed with future hardware innovations in mind.

#### **CD PROJEKT RED games portfolio**



<sup>\*</sup> Proprietary brands: The Witcher and Cyberpunk

# Management Board - professional experience in CD PROJEKT Group

Adam Marcin Piotr
Kiciński Iwiński Nielubowicz
President,
Joint CEO CFO
26 years 26 years 21 years

Adam Michał Badowski Nowakowski

Member of the Board of Business Development 15 years Piotr Karwowski

Member of the Board of Online Technology

### **Investment highlights**

- great potential in the global videogame market; estimated total volume in 2022: 189.6 billion USD\*,
- strong exposure of the CD PROJEKT Group to the global market (with exports accounting for 96% of the Group's consolidated sales revenues),
- experienced Board in possession of a major block of Company shares,
- The Witcher and Cyberpunk brands recognizable throughout the world,
- ambitious goals expressed in the Group strategy for 2016-2021.

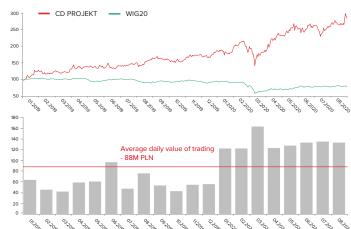
\*Newzoo

# highlights CD PROJEKT S.A. – share price and trading value\*

17 years

Board Member, Head of

**CD PROJEKT RED studio** 



\*Stock price in PLN; average daily trading value on monthly basis in million PLN

#### **About the CD PROJEKT Group**

1100+

people employed in CD PROJEKT Group

44

number of nationalities represented

#### Financial summary report

in thousand PLN	2015	2016	2017	2018	2019	H1 2020
Sales revenues	798 014	583 903	463 184	362 901	521 272	363 998
Depreciation	5 146	35 640	4 906	16 635	37 487	18 197
EBIT*	424 193	303 627	240 940	112 392	180 286	156 084
Profit before taxation	421 585	311 938	247 405	123 033	189 162	160 849
Net profit	342 430	250 514	200 270	109 334	175 315	146 757
Net profit from continuing operations	342 430	250 514	200 270	109 334	175 315	146 757
In thousand PLN	31.12.2015	31.12.2016	31.12.2017	31.12.2018	31.12.2019	30.06.2020
Fixed assets	119 187	170 644	255 535	396 431	679 097	825 268
Current assets	554 759	704 316	725 978	730 407	725 011	771 835
including: cash and cash equivalents	393 637	557 204	647 516	659 370	482 301	479 186
Total assets	673 946	874 960	981 513	1126 838	1 404 108	1 597 103
Equity	513 675	776 938	882 899	1 002 864	1 105 651	1 260 719
Long-term liabilities	18 414	8 275	4 130	6 691	25 158	23 702
Short-term liabilities	141 857	89 747	94 484	117 283	273 299	312 682
including: credits and loans	0	0	0	0	0	0
Total equity and liabilities	673 946	874 960	981 513	1 126 838	1 404 108	1 597 103

\*operating profit

# Shares on the stock market\*

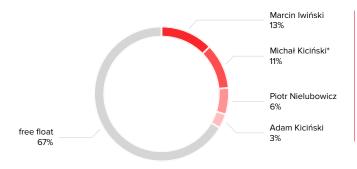
GPW ticker	CDR		
Bloomberg Stock Code	CDR PW		
Reuters Stock Code	CDR.WA		
Index on the WSE	WIG20		
Number of shares in WSE trading	96 120 000		
Market capitalisation	42B PLN		
Share price MIN (12TM)	205.2 PLN		
Share price MAX (12TM)	462.0 PLN		
Average daily trading volume (12TM)	332 thousand of shares		
Average daily trading value (12TM)	106M PLN		
Average number of transactions per session (12TM)	5.9 thousand		

\*as of 8 September 2020

## IR events

 November 26, 2020 - Consolidated quarterly report for Q3 2020

# **Shareholder structure**



Founders and Management Board members

# Join us









CD PROJEKT S.A. ul. Jagiellońska 74 03-301 Warszawa

Investor relations CD PROJEKT S.A. ir@cdprojekt.com tel. +22 519 69 00

