

CD PROJEKT GROUP H1 2020 EARNINGS

Adam Kiciński // President, Joint CEO

Piotr Nielubowicz // Member of the Board, CFO

Michał Nowakowski // Member of the Board, SVP Business Development

Roasters



UPDATE ON COVID-19

The majority of our team continue to work from home until the end of 2020

- We put in place a number of improvements to support the needs of our employees during this time, including care for their well-being
- We instituted safety measures across all studios to protect team members – particularly those who are not able to work from home





GLOBAL RELEASE

19.11.2020

XBOXONE 2 74. PC STADIA

PLAYS GREAT ALSO ON XBOX SERIES X AND PS5







120 **KEY OPINION LEADERS**

HANDS ON



COUNTRIES





THE GAME LOOKS STUNNING

EVERY VIDEO GAME YOU'VE EVER PLAYED IN ONE CYBERNETICALLY-ENHANCED PACKAGE

VG247





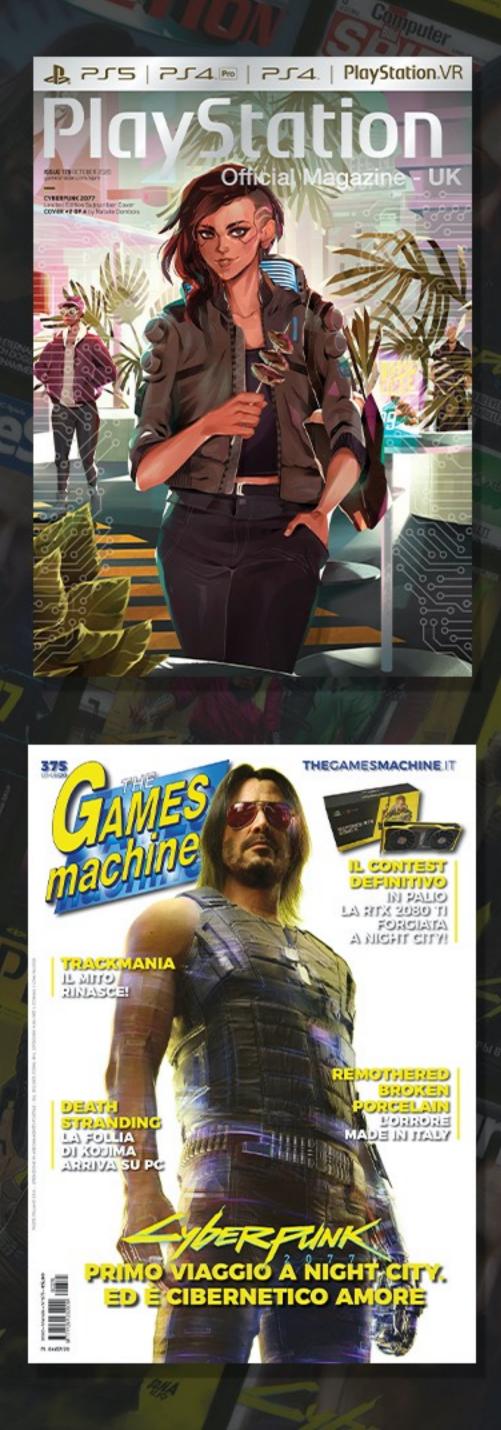
AFTER 4 THRILLING HOURS IN CYBERPUNK 2077'S MASSIVE OPEN WORLD, I'M HUNGRY FOR MORE

PC GAMER



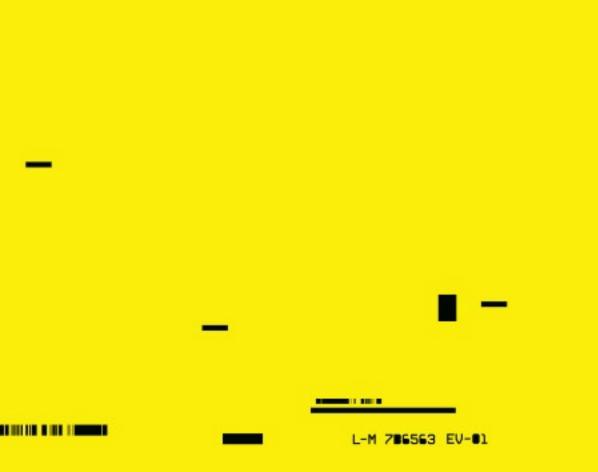








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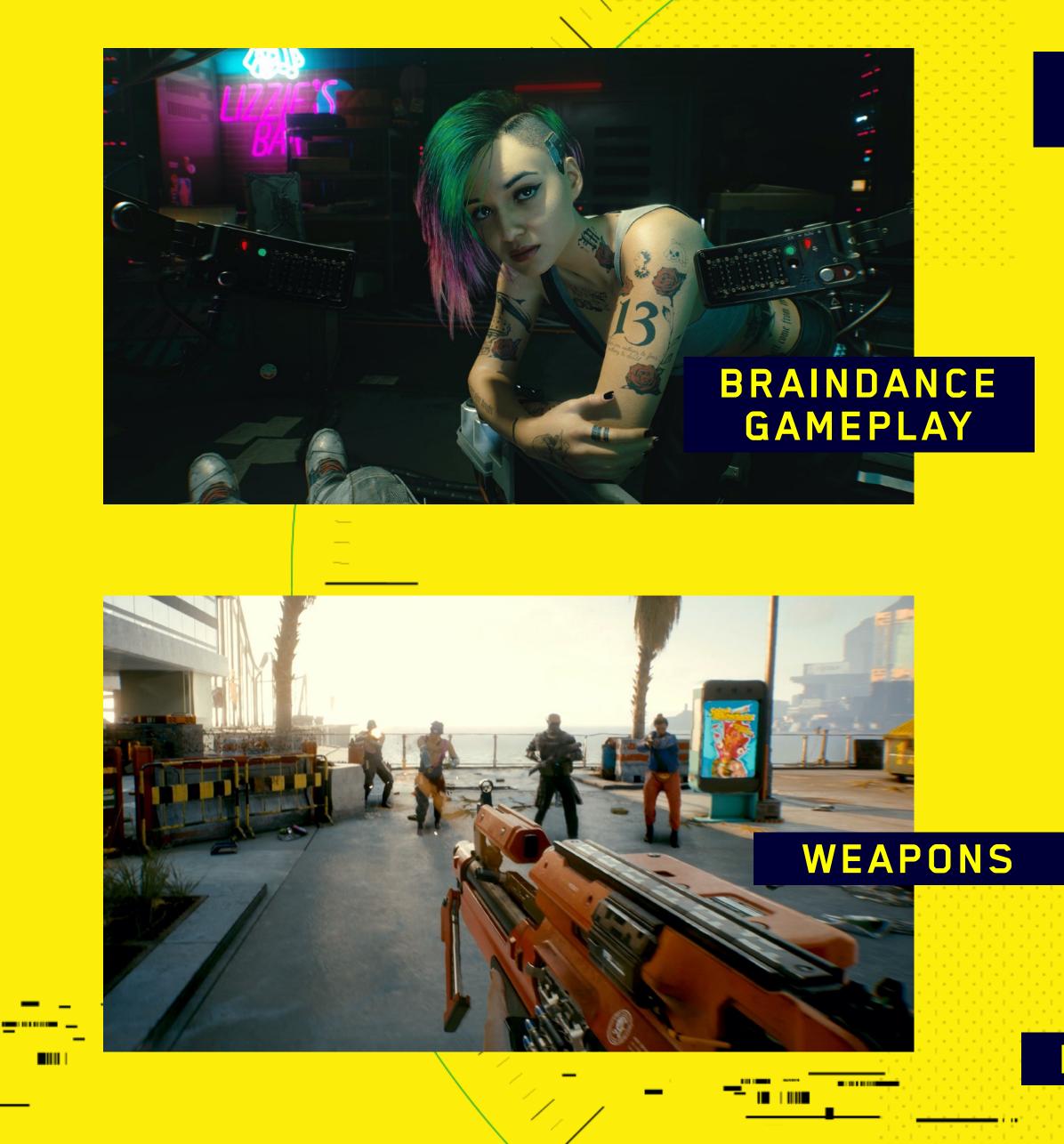
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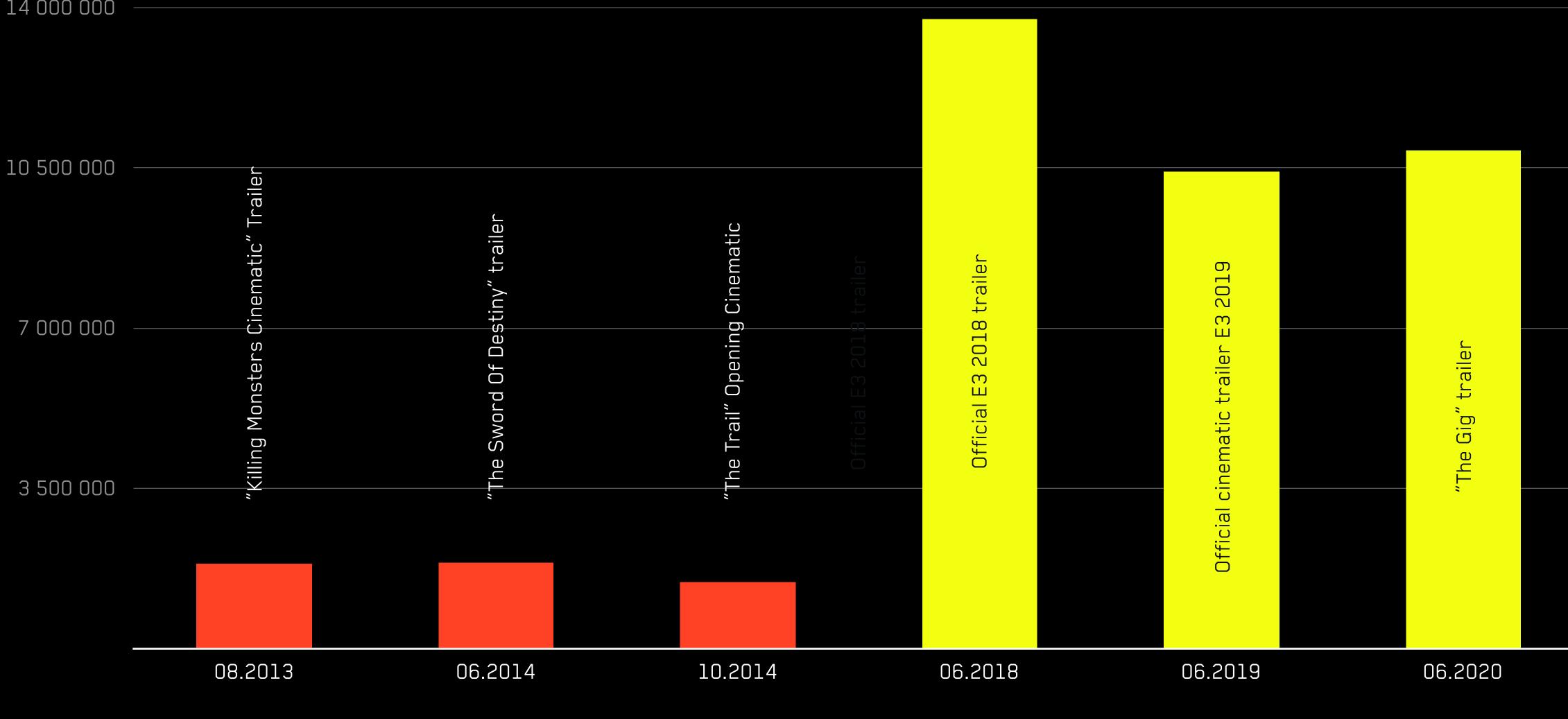
CHARACTER BACKSTORY





VIEWERSHIP OF THE TOP 3 TRAILERS ON CD PROJEKT'S YOUTUBE CHANNEL (WITHIN 28 DAYS OF RELEASE)

14 000 000



Cyberpunk 2077 The Witcher 3: Wild Hunt

10



Best of gamescom



gamescom award winner of

Best Sony PlayStation Game



Best PC Game

2020



gamescom award winner of

Best Role Playing Game

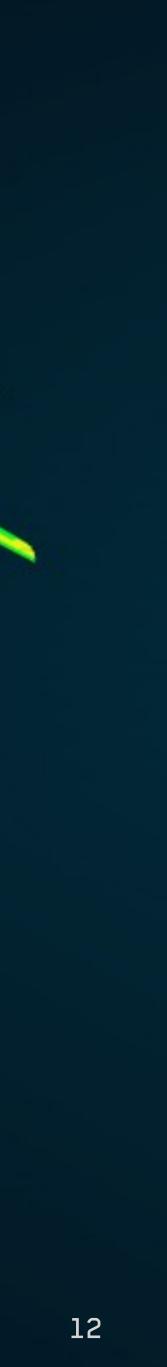
gamescom award winner of

gamescom "Most Wanted"

2020







FINANCIAL RESULTS



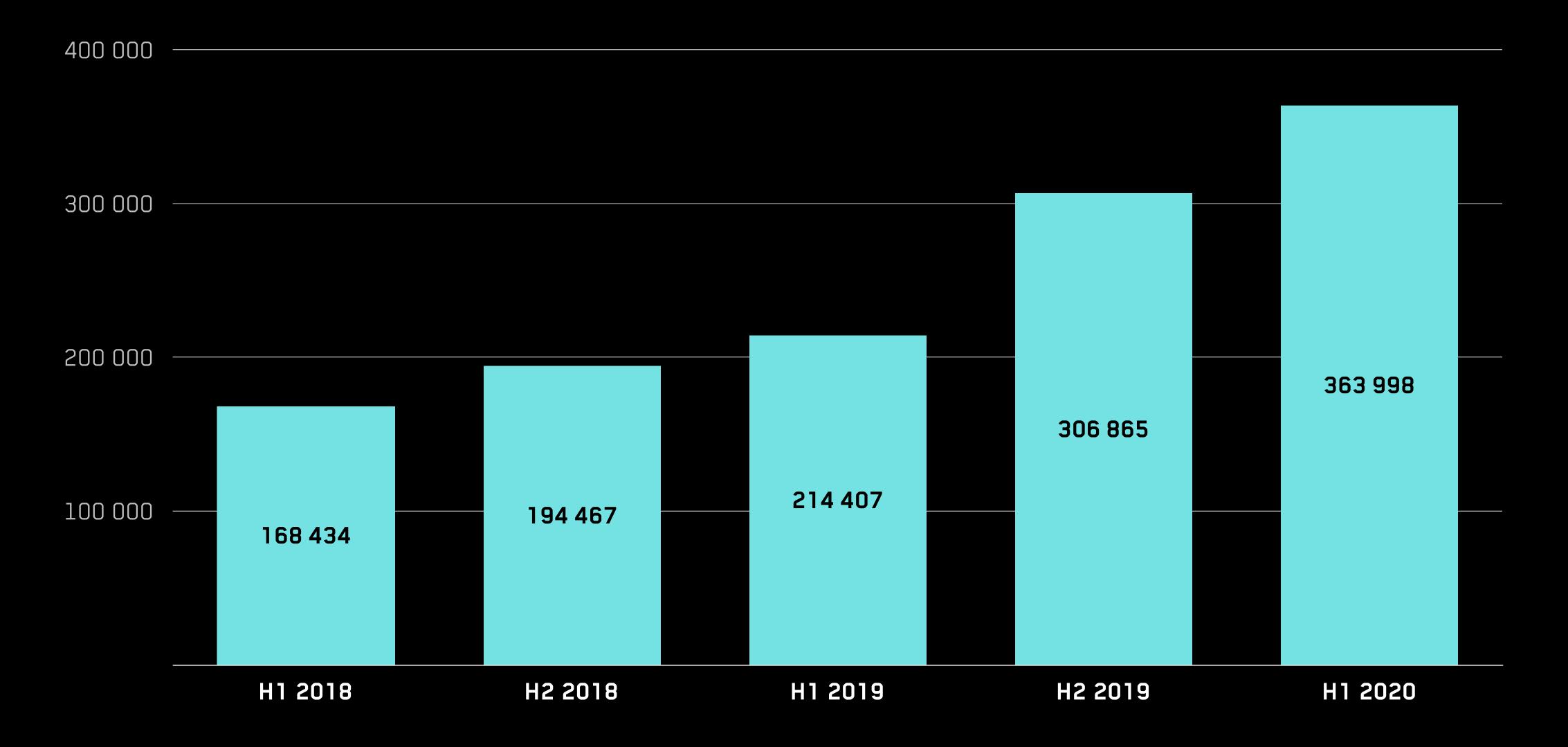
CD PROJEKT GROUP - PROFIT AND LOSS ACCOUNT

	CD PROJEKT GROUP		RED	GOG		111 2020
	H1 2019	H1 2020	H1 2020	H1 2020	eliminations	H1 2020 vs H1 2019
Sales revenues	215 102	363 998	260 355	109 794	-6 151	69%
Revenues from sales of products	109 775	237 665	228 099	7 645	1 921	117%
Revenues from sales of services	31 859	774	2 504	1	-1731	-98%
Revenues from sales of goods and materials	73 468	125 559	29 752	102 148	-6 341	71%
Cost of products, services, goods and materials sold	66 619	107 402	36 815	75 596	-5 009	61%
Cost of products and services sold	15 064	14 980	12 600	2 969	-589	-1%
Cost of goods and materials sold	51 555	92 422	24 215	72 627	-4 420	79%
Gross profit from sales	148 483	256 596	223 540	34 198	-1 142	73%
Operating costs	88 598	100 512	74 826	26 801	-1 115	13%
Selling costs	55 171	72147	49 432	23 818	-1 103	31%
General and administrative costs	34 390	25 860	22 930	3 0 2 9	-99	-25%
Other costs and revenues	-963	2 505	2 464	-46	87	-
EBIT	59 885	156 084	148 714	7 397	-27	161%
Financial revenues less expenses	4 355	4 765	5 1 4 2	-430	53	9%
Income tax	12 700	14 092	12 692	1 394	6	11%
Net profit	51 540	146 757	141 164	5 573	20	185%
Net profitability	24%	40%	54%	5%		

All figures in PLN thousands

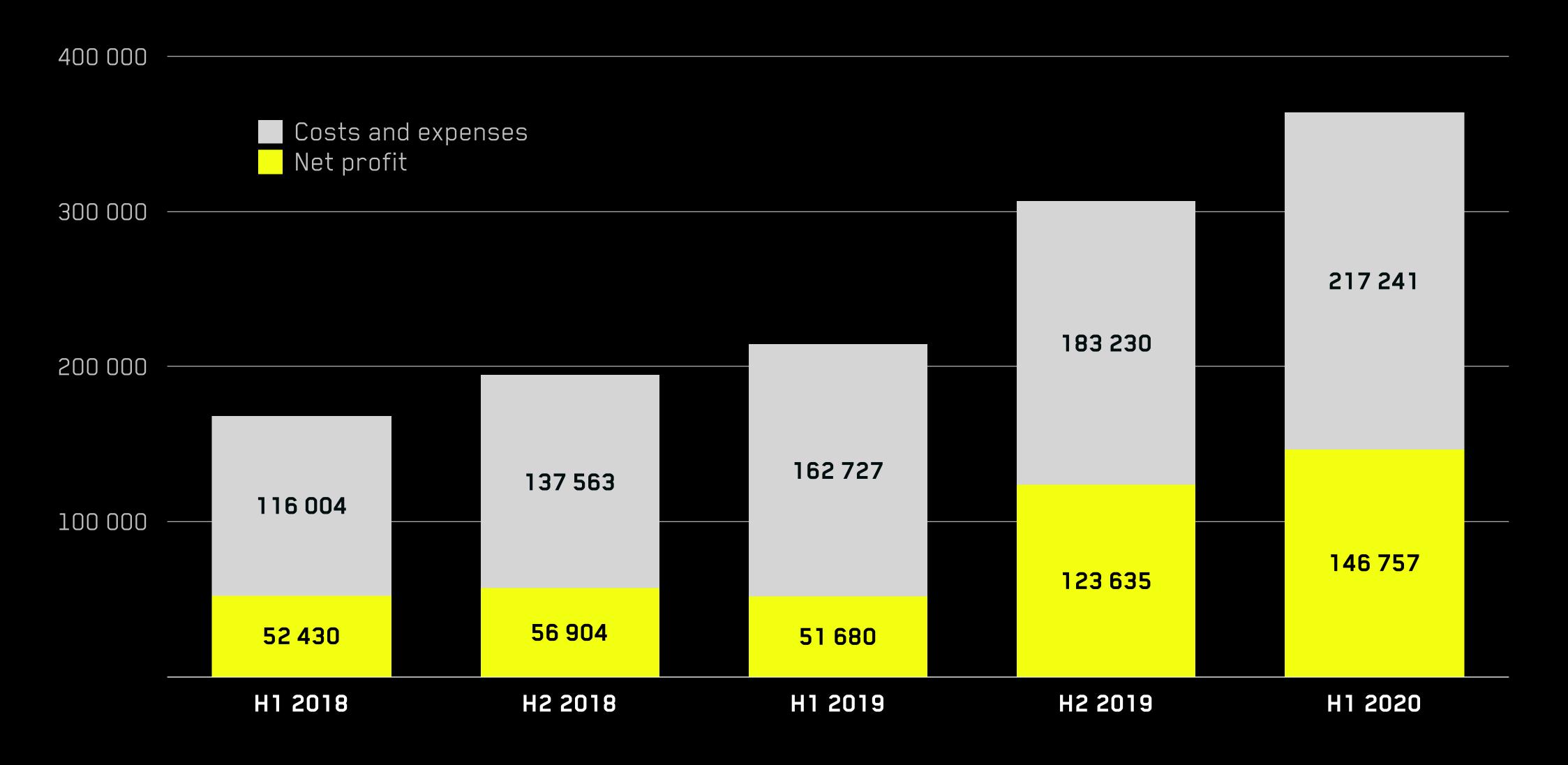
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CD PROJEKT GROUP - SALES REVENUES



15

CD PROJEKT GROUP - NET PROFIT VS. COSTS AND EXPENSES



16

CD PROJEKT GROUP - BALANCE SHEET

ASSETS

Fixed assets

Expenditures on development projects

Other financial assets*

Other fixed assets

Working assets

Inventories

Receivables

Other working assets

Other financial assets*

Cash and bank deposits*

TOTAL ASSETS

* Cash, bank deposits and T-bonds (hedged) - total

EQUITY AND LIABILITIES

Equity

Long-term liabilities

Short-term liabilities

Liabilities

Deferred revenues

Provisions

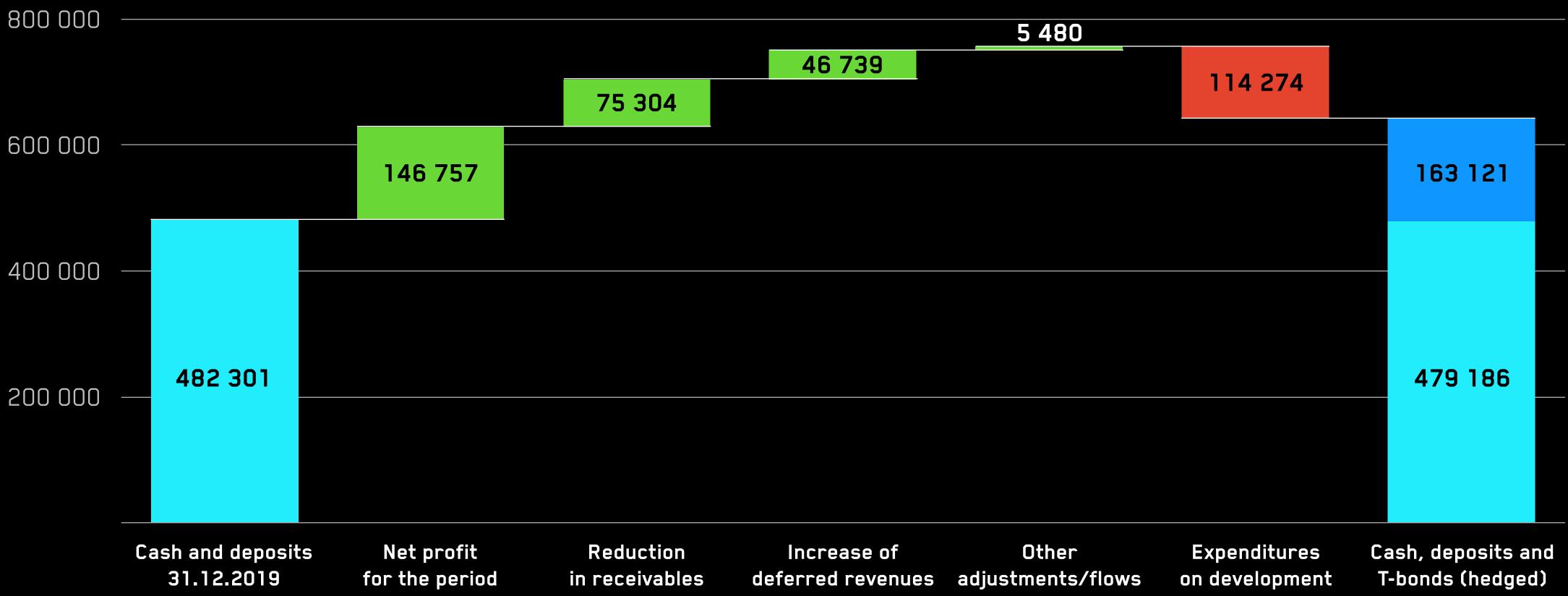
TOTAL EQUITY AND LIABILITIES

All figures in PLN thousands

31.12.2019	30.06.2020	change	change %
679 389	825 268	145 879	21%
385 848	483143	97 295	25%
\bigcirc	51 456	51 456	_
293 541	290 669	-2 872	-1%
724 719	771 835	47 116	7%
12 862	16 163	3 301	26%
210 000	134 590	-75 410	-36%
19 556	28 228	8 672	44%
\bigcirc	113 668	113 668	_
482 301	479 186	-3 115	-1%
1 404 108	1 597 103	192 995	14%
482 301	642 307	160 006	33%
31.12.2019	31.06.2020	change	change %
1 105 651	1 260 719	155 068	14%
25 239	23 702	-1 537	-6%
273 218	312 682	39 464	14%
73179	75 804	2 6 2 5	4%
161 364	206 785	45 421	28%
38 675	30 093	-8 582	-22%
1 404 108	1 597 103	192 995	14%

17

CD PROJEKT GROUP - CHANGES IN FINANCIAL ASSETS



TOTAL CASH, DEPOSITS AND T-BONDS VALUE INCREASED BY 160 006K PLN

All figures in PLN thousands

projects

30.06.2020

18

BUY-BACK & PROJECTIONS

Time

No. of working days

No. of shares

Max participation in daily trading volume

Total value of buy-back transactions

Expected CD PROJEKT inflows from 2016-2019 Incentive Progr

Net CD PROJEKT participation (via buy-back of shares)

All figures in PLN thousands

Buy-back	Projections regarding the sale of shares by entitled parties
30/07 - 17/08	07/09 - 25/09
13	15
516 700	approx. 490 000
20%	15%
214 151	
ram	129 096

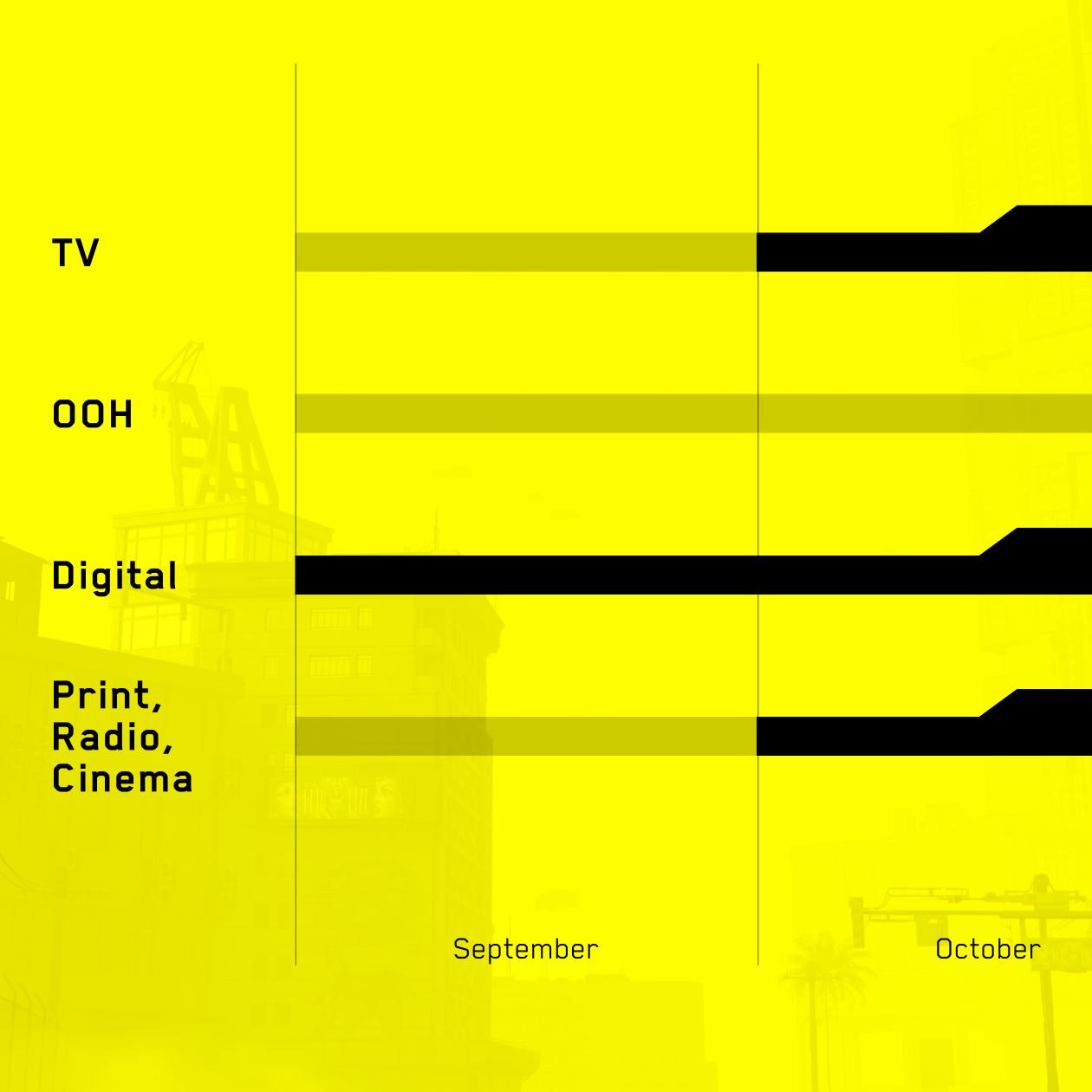
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WHAT COMES NEXT?



CYBERPUNK 2077 LAUNCH MARKETING CAMPAIGN OVERVIEW



November

December



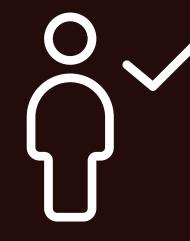
THE UIDICHER MONSTER SLAYER





Extraordinary General Meeting of CD PROJEKT S.A.

22 September 2020 10 am CEST





Physical presence

Remote, using electronic communication













IR contact:

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\rightarrow THANK YOU \leftarrow



Legal disclaimer

This report includes forward-looking statements. Because such statements deal with future events, they are subject to various risks and uncertainties and actual results for fiscal year 2020 and beyond could differ materially from the CD PROJEKT's current expectations. Forward-looking statements are identified by words such as "anticipates", "projects", "expects", "plans", "intends", "believes", "estimates," "targets," and other similar expressions that indicate trends and future events.

Factors that could cause the CD PROJEKT's results to differ materially from those expressed in forward-looking statements include, without limitation, variation in demand and acceptance of the Company's products and services, the frequency, magnitude and timing of paper and other raw-material-price changes, general business and economic conditions beyond the Company's control, timing of the completion and integration of acquisitions, the consequences of competitive factors in the marketplace including the ability to attract and retain customers, results of continuous improvement and other costcontainment strategies, and the Company's success in attracting and retaining key personnel. The Company undertakes no obligation to revise or update forwardlooking statements as a result of new information, since these statements may no longer be accurate or timely.

Roasters

