CD PROJEKT Group H1 2019 earnings

Adam Kiciński // President, Joint CEO
Piotr Nielubowicz // Member of the Board, CFO



















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04.16 2020

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SYSTEM SETUP NAV





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awards and distinctions

views (across all platforms) of the E3 cinematic trailer

30 M

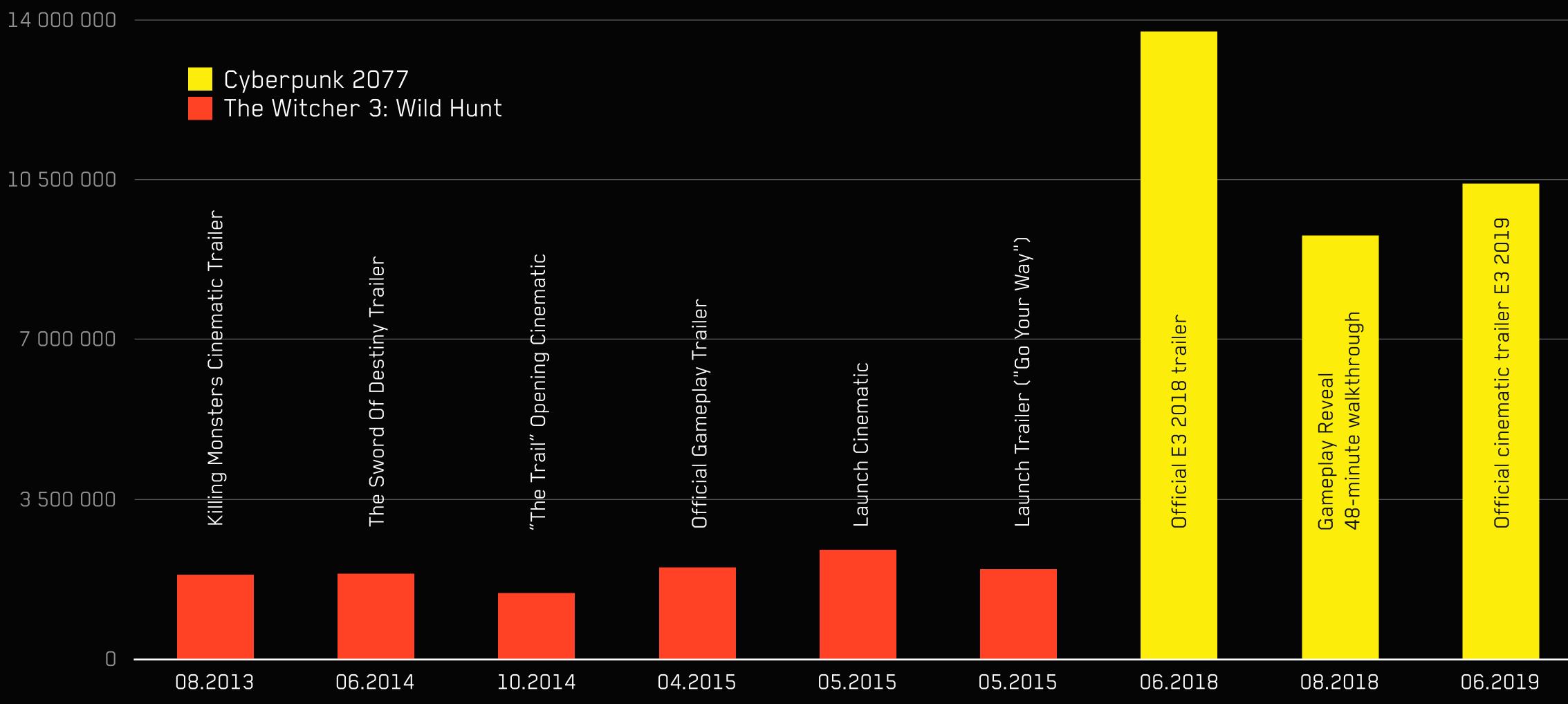
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CYDER PUNK

articles



VIEWERSHIP OF GAME TRAILERS ON CD PROJEKT'S YOUTUBE CHANNEL (within 28 days of release)

















Sales revenues

Revenues from sales of products Revenues from sales of services Revenues from sales of goods and materials

Cost of products, goods and services sold

Cost of products and services sold Value of goods and materials sold

Gross profit from sales

Operating costs

Selling costs General and administrative expenses Other operating revenues and expenses

EBIT

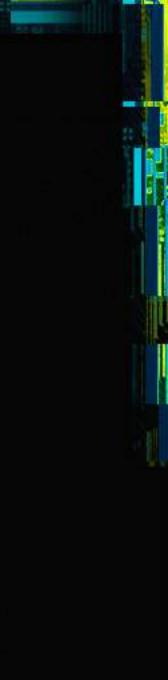
Financial revenues less expenses Income tax

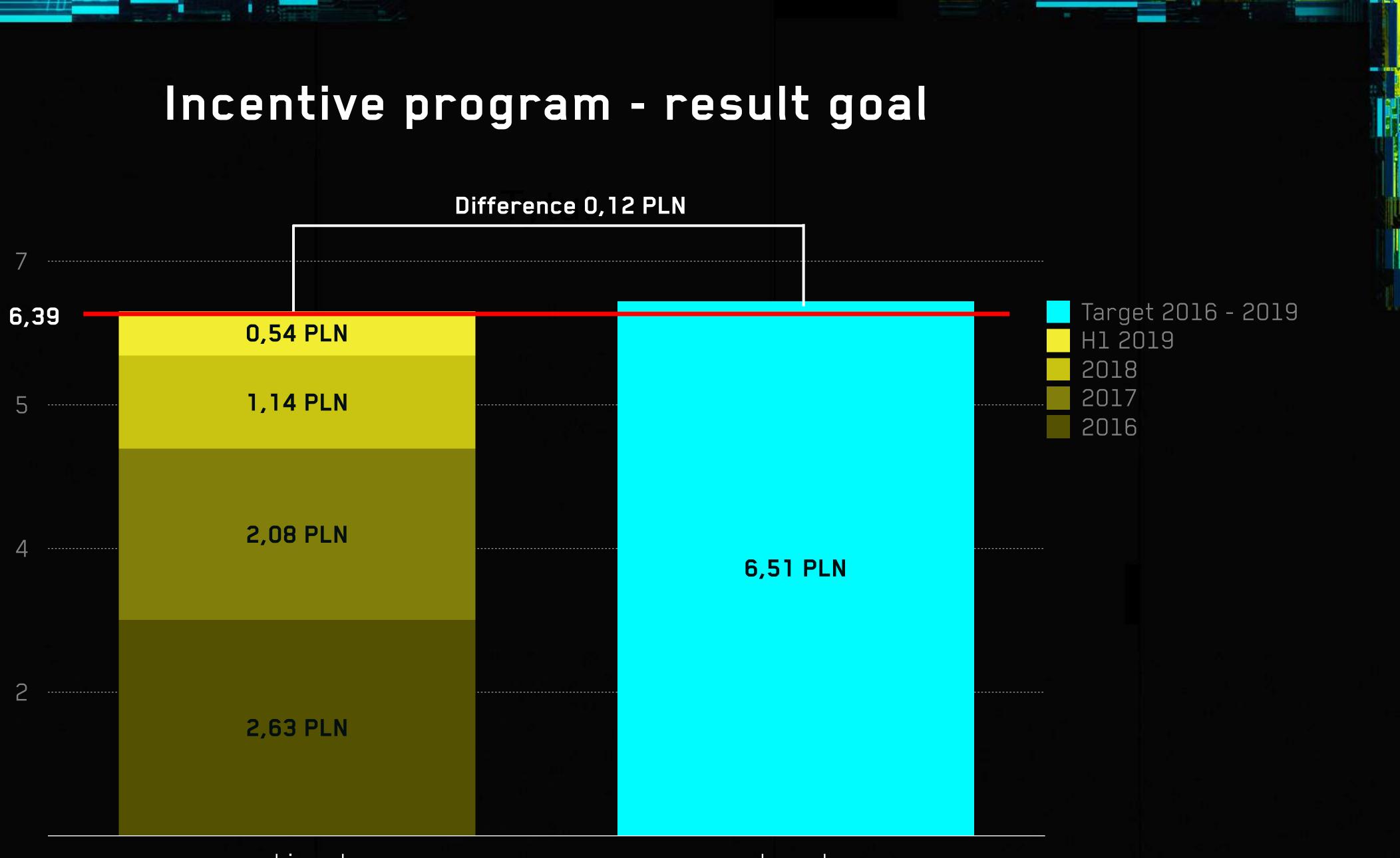
Net profit

All figures in PLN thousands

CD PROJEKT RED – profit and loss account

| 2018 H1 | 2019 H1 | change |
|---------|---------|--------|
| | | |
| 108 512 | 138 725 | 28% |
| 104 682 | 104 460 | |
| 2 2 4 0 | 33 584 | |
| 1 590 | 681 | |
| 2 270 | 12 981 | 472% |
| 800 | 12 319 | |
| 1 470 | 662 | |
| 106 242 | 125 744 | 18% |
| | | |
| 44 409 | 66 645 | 50% |
| 30 860 | 34 867 | |
| 13710 | 32 709 | |
| -161 | -931 | |
| | | 4.0/ |
| 61 833 | 59 099 | -4% |
| | | |
| 5 725 | 4 5 3 0 | |
| 13 948 | 12 592 | |
| 53 610 | 51 037 | -5% |
| | | |





achieved earnings per share 2016 - H1 2019

target earnings per share 2016 - 2019

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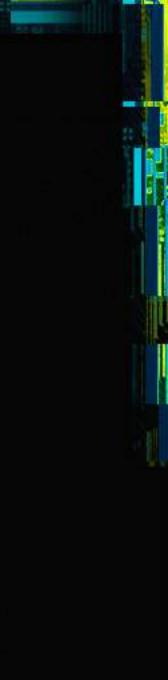
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GOG.com – profit and loss account

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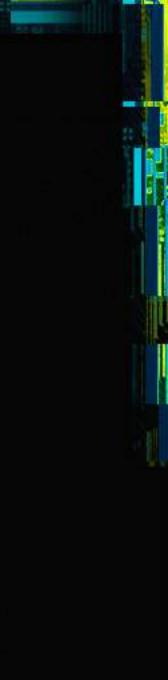
EBIT

Financial revenues less expenses Income tax

Net profit

All figures in PLN thousands

| 2018 H1 | 2019 H1 | change |
|---------|---------|--------|
| | | |
| 64 575 | | 26% |
| 2 906 | 3 7 3 3 | |
| Д | l 1 | |
| 61 665 | 77 374 | |
| | | |
| 44 702 | 57 413 | 28% |
| C | 3 2 3 6 | |
| 44 702 | 54 177 | |
| | | |
| 19 873 | 23 695 | 19% |
| | | |
| 20 403 | 22 800 | 12% |
| 17 150 | 19611 | |
| 2 973 | 3 222 | |
| 280 | | |
| | | |
| -530 | 895 | |
| | | |
| -436 | -149 | |
| 212 | | |
| | | |
| -1 178 | 643 | |



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CD PROJEKT Group - profit and loss account

Sales revenues

Revenues from sales of products Revenues from sales of services Revenues from sales of goods and materials

Cost of products, goods and services sold

Cost of products and services sold Value of goods and materials sold

Gross profit from sales

Operating costs

Selling costs General and administrative expenses Other operating revenues and expenses

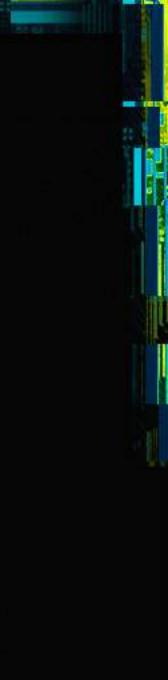
EBIT

Financial revenues less expenses Income tax

Net profit

All figures in PLN thousands

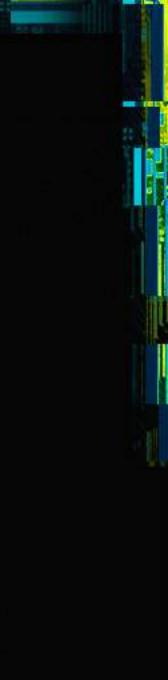
| 20 | D18 H1 | 2019 H1 | change |
|----|---------|---------|--------|
| | | | |
| ٦ | 68 434 | 214 407 | 27% |
| | 108 772 | 109 775 | |
| | 25 | 31 755 | |
| | 59 637 | 72 877 | |
| | | | |
| | 43 829 | 66 168 | 51% |
| | 91 | 14 926 | |
| | 43 738 | 51 242 | |
| | | | |
| | 24 605 | 148 239 | 19% |
| | | | |
| | 63 304 | 88 245 | 39% |
| | 46 639 | 53 373 | |
| | 16 546 | 35 836 | |
| | 119 | -964 | |
| | | | |
| | 61 301 | 59 994 | -2% |
| | | | |
| | 5 289 | 4 381 | |
| | 14 160 | 12 695 | |
| | 52 430 | 51 680 | -1% |
| | | | |



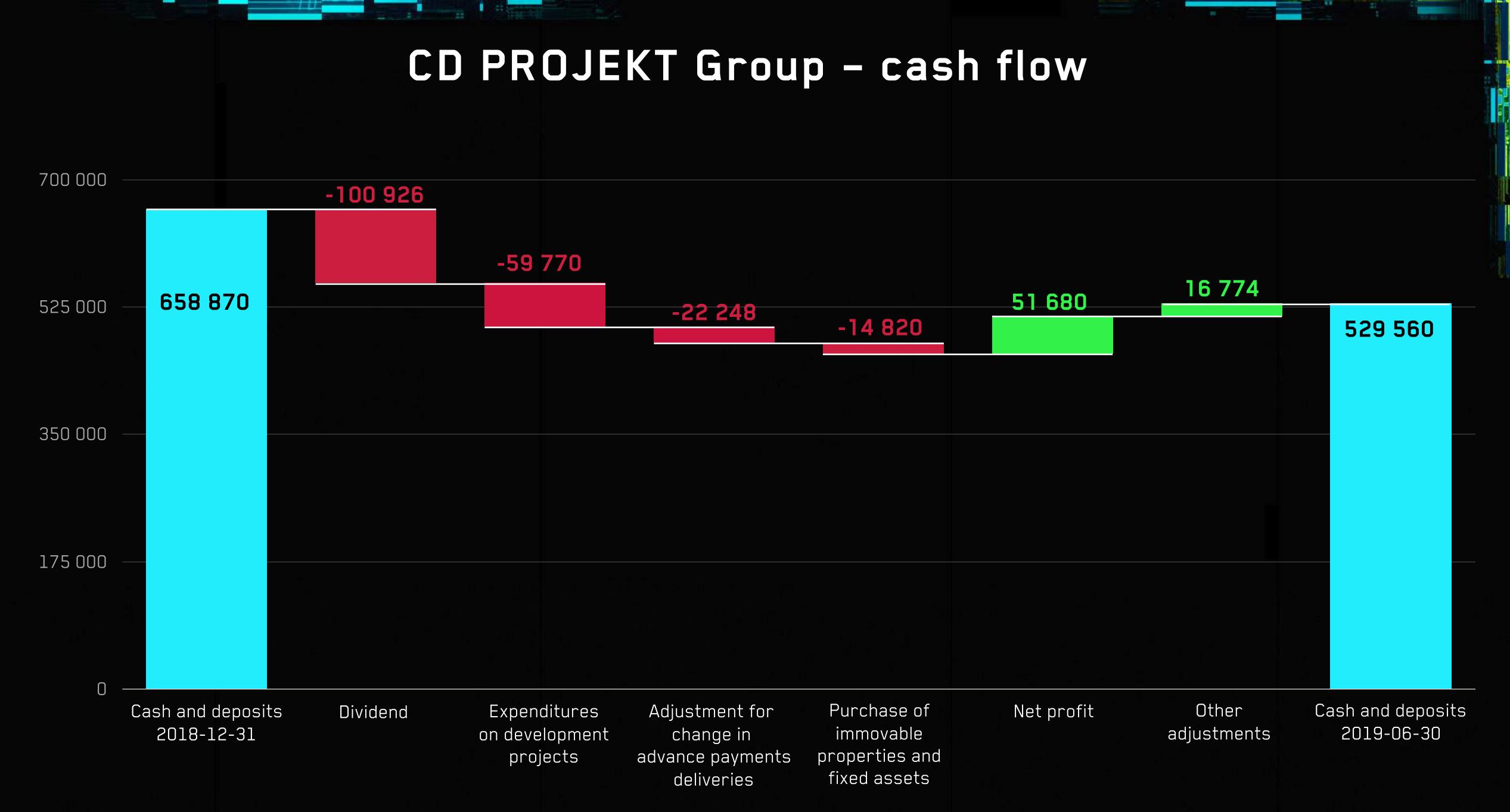
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CD PROJEKT Group – balance sheet

| 31/12/2018 | 30/06/2019 | change | change % |
|------------|--|---|---|
| 388 309 | 454 783 | 66 474 | 17% |
| 242 816 | 291 803 | 48 987 | 20% |
| 145 493 | 162 980 | 17 487 | 12% |
| 738 529 | 681 875 | -56 654 | -8% |
| 37 008 | 90 401 | 53 393 | 144% |
| 19 231 | 36 224 | 16 993 | 88% |
| 21 502 | 21 194 | -308 | -1% |
| 1918 | 4 4 9 6 | 2 578 | 134% |
| 658 870 | 529 560 | -129 310 | -20% |
| 1 126 838 | 1 136 658 | 9 8 2 0 | 1% |
| | | | |
| 31/12/2018 | 30/06/2019 | change | change % |
| 1 002 864 | 975 330 | -27 534 | -3% |
| 6 6 9 1 | 6 6 7 8 | -13 | 0% |
| 117 283 | 154 650 | 37 367 | 32% |
| 49 914 | 45 327 | -4 587 | -9% |
| 18 031 | 14 692 | -3 339 | -19% |
| 26 172 | 83 844 | 57 672 | 220% |
| 23 166 | 10 787 | -12 379 | -53% |
| 1 126 838 | 1 136 658 | 9 820 | 1% |
| | | | |
| | 388 309 242 816 145 493 738 529 37 008 19 231 21 502 1918 658 870 1918 658 870 1126 838 1002 864 6 691 117 283 49 914 18 031 26 172 23 166 | 388 309 454 783 242 816 291 803 145 493 162 980 738 529 681 875 37 008 90 401 19 231 36 224 21 502 21 194 1918 4 496 658 870 529 560 1 126 838 1 136 658 31/12/2018 30/06/2019 1 002 864 975 330 6 691 6 678 1 17 283 154 650 49 914 45 327 18 031 14 692 26 172 83 844 23 166 10 787 | 388 309 454 783 66 474 242 816 291 803 48 987 145 493 162 980 17 487 738 529 681 875 -56 654 37 008 90 401 53 393 19 231 36 224 16 993 21 502 21 194 -308 1 918 4 496 2 578 658 870 529 560 -129 310 1 126 838 1 136 658 9 820 31/12/2018 30/06/2019 Change 31/12/2018 30/06/2019 -27 534 6 691 6 678 -13 102 864 975 330 -27 534 6 691 6 678 -13 117 283 154 650 37 367 49 914 45 327 -4 587 18 031 14 692 -3 339 26 172 83 844 57 672 23 166 10 787 -12 379 |



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All figures in PLN thousands



COMING THIS YEAR...



SWITCH



COMPLETE EDITION



Packaging layout currently in development and may be subject to change.

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Stickers



THE YEAR

THE GAME AWARDS

The Witcher Universe: Compendium

CD PROJEKT RED®

Real Providence

GAME OF THE YEAR GAMESPOT







COMING TO NUMERANT REAL PRODUCTION OF A CONTRACT OF A

OCTOBER 15, 2019







WITCHER CARD GAME

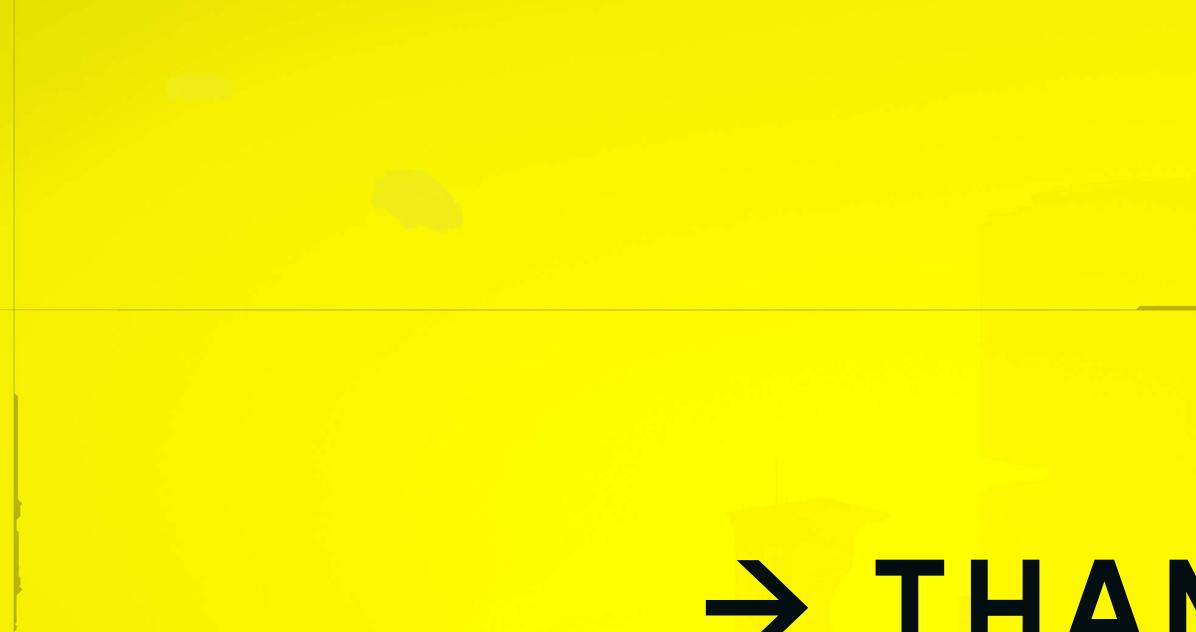
on iPhone

NEW GAME FOOTAGE STREAM ON FRIDAY 30.09.2019 20:00 CEST

→ TWITCH.TV/CDPROJEKTRED ←







IR contact:

Karolina Gnaś // karolina.gnas@cdprojekt.com

→ THANK YOU ←



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Factors that could cause the CD PROJEKT's results to differ materially from those expressed in forwardlooking statements include, without limitation, variation in demand and acceptance of the Company's products and services, the frequency, magnitude and timing of paper and other raw-material-price changes, general business and economic conditions beyond the Company's control, timing of the completion and integration of acquisitions, the consequences of competitive factors in the marketplace including the ability to attract and retain customers, results of continuous improvement and other cost-containment strategies, and the Company's success in attracting and retaining key personnel. The Company undertakes no obligation to revise or update forward-looking statements as a result of new information, since these statements may no longer be accurate or timely.



