

#### **About CD PROJEKT RED**

- CD PROJEKT RED and GOG.com.

Videogame development is carried out by the CD PROJEKT RED Studio – part of the CD PROJEKT Capital Group. This activity comprises developing and publishing videogames, selling the associated distribution rights, coordinating and directly pursuing PR and marketing activities related to the Studio's own products, and manufacturing and selling or licensing tie-in products which exploit the commercial appeal of the Company's brands: *The Witcher* and *Cyberpunk*.

#### Key facts:

- over 25 million copies sold of The Witcher, The Witcher 2: Assassins of Kings and The Witcher 3: Wild Hunt,
- over 800 awards, including over 250 "Game of the Year" awards for The Witcher 3: Wild Hunt,
- 97% of sales revenues from exports.

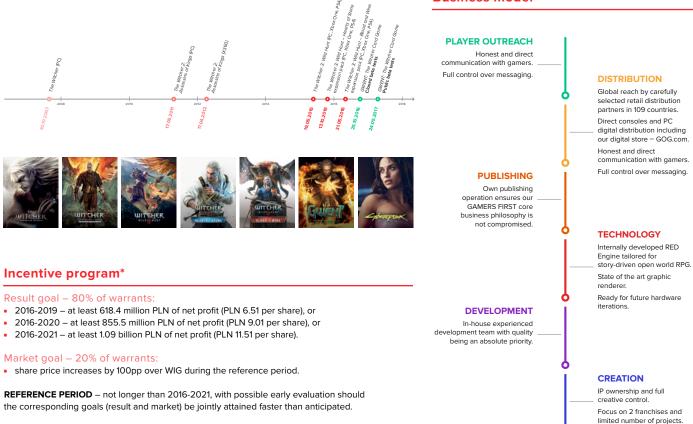
#### **About GOG.com**

Digital distribution of videogames at a global scale is carried out by the GOG.com platform, owned by GOG Ltd. The activity comprises selling and delivering game binaries directly to the user's devices via the GOG.com platform and the associated GOG Galaxy application.

#### Key facts:

- over 2 100 games in GOG.com catalogue,
- over 550 publishers and developers of videogames from all over the world,
- 95% of sales revenues from exports.

#### **Business model**



#### **Management Board**



Adam Kiciński President, Joint CEO 22 years of professional experience in CD PROJEKT Capital Group.



Adam Badowski Board Member, Head of CD PROJEKT RED studio 14 years of professional experience in CD PROJEKT Capital Group.



Piotr Nielubowicz

Vice President, CFO

17 years of professional



Michał Nowakowski Member of the Board of Business Development 11 years of professional experience in CD PROJEKT Capital Group.



Piotr Karwowski Member of the Board of Online Technology 9 years of professional experience in CD PROJEKT Capital Group.

## experience in CD PROJEKT Capital Group.

# **About the CD PROJEKT Capital Group**

number of nationalities represented in CD PROJEKT Capital Group

the average age of individuals employed

#### Investment highlights

- great potential in the global videogame market; estimated total volume in 2019: 118.6 billion USD; estimated annual growth until 2019: 6.6%\*,
- strong exposure of the CD PROJEKT Capital Group to the global market (with exports accounting for 95% of the Group's consolidated sales revenues; the Group cooperates with 23 distributors representing 109 countries worldwide),
- experienced Board in possession of a major block of Company shares,
- The Witcher brand recognizable throughout the world,
- ambitious goals expressed in the Capital Group strategy for 2016-2021.

#### CD PROJEKT S.A. – share price and trading volume\*



\*Stock price in PLN; volume of shares traded in thousand PLN

# Financial summary report

In thousand PLN	W2 PC 2011	W2 X360 2012	2013	2014	W3 2015	2016	H12017
Sales revenues	136,210	164,040	142,172	96,194	798,014	583,903	254,824
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EBITDA*	29,600	30,984	18,013	9,312	429,339	339,267	145,597
Depreciation	1,978	2,617	3,139	3,162	5,146	35,640	2,350
EBIT**	27,622	28,367	14,874	6,150	424,193	303,627	143,247
Profit before taxation	27,229	28,287	17,190	9,340	421,585	311,938	146,271
Net profit	23,962	28,125	14,900	5,212	342,430	250,514	118,649
Net profit from continuing operations	23,962	28,125	14,851	9,517	342,430	250,514	118,649
In thousand PLN	31.12.2011	31.12.2012	31.12.2013	31.12.2014	31.12.2015	31.12.2016	30.06.2017
Fixed assets	90,762	94,202	95,047	93,254	119,187	170,644	209,672
Current assets	94,964	108,690	122,588	155,683	554,759	704,316	692,324
including: cash and cash equivalents	9,819	26,866	39,684	34,395	393,637	557,204	582,716
Total assets	185,726	202,892	217,635	248,937	673,946	874,960	901,996
Equity	123,809	151,530	167,368	168,018	513,675	776,938	796,373
Long-term liabilities	7,590	7,604	5,276	2,137	18,414	8,275	6,476
Short-term liabilities	54,327	43,758	44,991	78,782	141,857	89,747	99,147
including: credits and loans	13,404	4,745	21	0	0	0	0
Total equity and liabilities	185,726	202,892	217,635	248,937	673,946	874,960	901,996

Shares on the stock market\*

GPW ticker	CDR		
Bloomberg Stock Code	CDR PW		
Reuters Stock Code	OPTIEUR.STp		
Index on the WSE	WIG30		
Number of shares in WSE trading	96 120 000		
Market capitalisation	PLN 10.05B		
Share price MIN (12TM)	38.7 PLN		
Share price MAX (12TM)	104.6 PLN		
Average daily trading volume (12TM)	215 thousand of shares		

<sup>\*</sup>as of September 12, 2017

### **Analysts' recomendations**



#### Shareholder structure<sup>1</sup>



Marcin lwiński (12.64%)

Michał Kiciński<sup>2</sup> (10.91%)

Piotr Nielubowicz (6.38%)

Adam Kiciński (3.46%)

Nationale-Nederlanden PT³ (5.20%) Institutional Investors

Founders and



# Calendar of events

- 11 October 2017 Extraordinary Shareholders Meeting
- 23 November 2017 Q32017 financial results

#### CD PROJEKT S.A. ul. Jagiellońska 74 03-301 Warszawa

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<sup>\*</sup>operating profit + depreciation \*\*operating profit

<sup>&</sup>lt;sup>1</sup> the shareholder structure is updated on the basis of formal notifications issued by shareholders who control at least 5% of votes at the General Meeting <sup>2</sup> according to notification issued on 6 December 2016 <sup>3</sup> according to notification issued on 13 July 2017